
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Frozen Beef Primals

Monthly Market Share For: January 1997

Month\Year: 1\1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	100%	100%	25 Days	\$247.00	\$7				\$46			18 KT	\$5,400

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: January 1997

Month\Year: 134\134

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	34%	34%	12 Days	\$192.00	\$7		2%		AI			18 KT	\$3,651
Hyundai	31%	31%	12 Days	\$186.00	\$7		2%		AI			18 KT	\$3,541
K Line	10%	10%	12 Days	\$183.00	\$7		2%		AI			18 KT	\$3,486
NYK Line	9%	9%	21 Days	\$183.00	\$7		2%		AI			18 KT	\$3,486
Evergreen	5%	5%	23 Days	\$188.00	\$7		2%		AI			18 KT	\$3,578
OOCL	4%	4%	17 Days	\$183.00	\$7		2%		AI			18 KT	\$3,486
Sea-Land	2%	2%	15 Days	\$183.00	\$7		2%		AI			18 KT	\$3,486
Mitsui OSK	1%	1%	18 Days	\$183.00	\$7		2%		AI			18 KT	\$3,486
APL	1%	1%	25 Days	\$183.00	\$7		2%		AI			18 KT	\$3,486

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: January 1997

Month\Year: 83\83

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	58%	58%	15 Days	\$237.00	\$7				\$36			18 KT	\$5,040 ²
Hyundai	13%	13%	16 Days	\$241.00	\$7				AI			18 KT	\$4,464 ²
Evergreen	7%	7%	17 Days	\$241.00	\$7				AI			18 KT	\$4,464
Cho Yang	6%	6%	16 Days	\$3,580 ¹	\$140 ¹				AI			18 KT	\$3,720
NYK Line	5%	5%	19 Days	\$204.00	\$7				AI			18 KT	\$3,798
Maersk	3%	3%	12 Days	\$204.00	\$7				AI			18 KT	\$3,798
Mexican Line	2%	2%	16 Days	\$263.00	\$7				\$46			18 KT	\$5,688
Sea-Land	2%	2%	14 Days	\$204.00	\$7				AI			18 KT	\$3,798
P&O Nedlloyd	2%	2%	19 Days	\$204.00	\$7				AI			18 KT	\$3,798
K Line	1%	1%	16 Days	\$204.00	\$7				AI			18 KT	\$3,798

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: January 1997

Month\Year: 3\3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	67%	67%	13 Days	\$5,600 ¹	AI				AI				\$5,600 ²
Hanjin	33%	33%	17 Days	\$256.00	\$7				\$36			17 KT	\$5,382

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Beef Primals

Monthly Market Share For: January 1997

Month\Year: 7\7

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	43%	43%	23 Days	\$252.00	\$7				\$36			18 KT	\$5,310
Evergreen	29%	29%	31 Days	\$240.00	\$7				AI			18 KT	\$4,446
Mitsui OSK	29%	29%	27 Days	\$247.00	\$7				\$46			18 KT	\$5,400

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Beef Primals

Monthly Market Share For: January 1997

Month\Year: 30\30

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	37%	37%	20 Days	\$221.00	\$7		10%		AI			18 KT	\$4,502
Hanjin	20%	20%	17 Days	\$224.00	\$7		10%		AI			18 KT	\$4,561
K Line	20%	20%	14 Days	\$267.00	\$7		10%		AI			18 KT	\$5,413
Sea-Land	10%	10%	15 Days	\$267.00	\$7		10%		AI			18 KT	\$5,413
Yang Ming	7%	7%	14 Days	\$221.00	\$7		10%		AI			18 KT	\$4,502
NYK Line	5%	5%	19 Days ⁵	\$267.00	\$7		10%		AI			18 KT	\$5,413
Mitsui OSK	2%	2%	16 Days	\$267.00	\$7		10%		AI			18 KT	\$5,413

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Beef Primals

Monthly Market Share For: January 1997

Month\Year: 4\4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	52%	52%	26 Days	\$247.00	\$7				\$46			18 KT	\$5,400
Sea-Land	48%	48%	21 Days	\$247.00	\$7				\$46			18 KT	\$5,400

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Osaka, Japan

Frozen Beef Primals

Monthly Market Share For: January 1997

Month\Year: 576\576

Month\Year: 5/16\5/16

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
K Line	23%	23%	13 Days	\$168.00	\$7		42%		AI			18 KT	\$4,420
Hanjin	22%	22%	10 Days	\$183.00	\$7		42%		AI			18 KT	\$4,803
Mitsui OSK	12%	12%	12 Days	\$168.00	\$7		42%		AI			18 KT	\$4,420
COSCO	7%	7%	16 Days	\$246.00	AI		AI		AI			18 KT	\$4,428 ²
Pacific Express	7%	7%	15 Days ⁵	\$4,005 ¹	AI		AI		AI				\$4,005 ²
Hyundai	5%	5%	13 Days	\$182.00	\$7		42%		AI			15 KT	\$4,778
NYK Line	4%	4%	15 Days	\$168.00	\$7		42%		AI			18 KT	\$4,420
Evergreen	4%	4%	14 Days	\$162.00	\$7		42%		AI			15 KT	\$4,267
OOCL	3%	3%	12 Days	\$168.00	\$7		42%		AI			18 KT	\$4,420
Mexican Line	3%	3%	12 Days	\$166.00	\$7		42%		AI			18 KT	\$4,369

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: January 1997

Month\Year: 6\6

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	29%	29%	21 Days	\$230.00	\$7		AI		\$46			18 KT	\$5,094
Cho Yang	18%	18%	22 Days	\$3,265 ¹	\$140 ¹		17%		AI			18 KT	\$3,960
OOCL	18%	18%	17 Days	\$247.00	\$7		17%		\$46			18 KT	\$6,156
Maersk	18%	18%	16 Days	\$247.00	\$7		17%		\$46			18 KT	\$6,156
Mitsui OSK	9%	9%	21 Days	\$247.00	\$7		17%		\$46			18 KT	\$6,156
COSCO	9%	9%	29 Days										

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: January 1997

Month\Year: 722\722

Month\Year: 7/22/7/22

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
K Line	23%	23%	10 Days	\$168.00	\$7		42%		AI			18 KT	\$4,420
Mitsui OSK	16%	16%	11 Days	\$168.00	\$7		42%		AI			18 KT	\$4,420
Hanjin	10%	10%	11 Days	\$183.00	\$7		42%		AI			18 KT	\$4,803
APL	8%	8%	10 Days	\$168.00	\$7		42%		AI			18 KT	\$4,420
COSCO	7%	7%	12 Days	\$246.00	AI		AI		AI			18 KT	\$4,428 ²
Pacific Express	7%	7%	13 Days ⁵	\$4,005 ¹	AI		AI		AI				\$4,005 ²
OOCL	6%	6%	11 Days	\$168.00	\$7		42%		AI			18 KT	\$4,420
Evergreen	5%	5%	12 Days	\$162.00	\$7		42%		AI			15 KT	\$4,267
NYK Line	5%	5%	10 Days	\$168.00	\$7		42%		AI			18 KT	\$4,420
Mexican Line	4%	4%	10 Days	\$166.00	\$7		42%		AI			18 KT	\$4,369

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: January 1997

Month\Year: 40\40

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	33%	33%	13 Days	\$241.00	\$7				AI			18 KT	\$4,464 ²
Hanjin	20%	20%	19 Days	\$237.00	\$7				\$36			18 KT	\$5,040 ²
OOCL	15%	15%	11 Days	\$204.00	\$7				AI			18 KT	\$3,798
P&O Nedlloyd	10%	10%	17 Days	\$204.00	\$7				AI			18 KT	\$3,798
APL	10%	10%	12 Days	\$204.00	\$7				AI			18 KT	\$3,798
Mexican Line	5%	5%	12 Days	\$262.00	\$7				AI			18 KT	\$4,842
COSCO	5%	5%	16 Days	\$4,550 ¹	AI				AI			18 KT	\$4,550
NYK Line	1%	1%	17 Days	\$204.00	\$7				AI			18 KT	\$3,798

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY